

### ***At a Glance***

- GovCon attorneys with decades of experience helping clients reshape their contract portfolios and grow their businesses in a competitive, highly-regulated industry
- Extensive network of relationships with thousands of government contractor CEOs and with officials at every key government agency
- Full-service growth strategies from tailored plans to deal sourcing, legal due diligence, transaction support, and government approvals

### ***Partners***

- Ian Brekke, trusted advisor on a range of M&A, government contracts, cybersecurity and national security issues
- Alan Chvotkin, over 30 years of experience in government contracts policy, government relations, and advising industry
- Robert Nichols, experienced counselor helping contractors grow their contract portfolios through competitions, strategic alliances, and M&A

### ***Typical Services***

- Help clients develop actionable plans for reshaping their contract portfolios and business lines through M&A transactions and strategic partnerships
- Identify strategic, concrete opportunities to divest and acquire contracts, business lines, or entire businesses
- Buy-side diligence to include waterfall validation, customer satisfaction, investigations and litigation, claims, audits, cost accounting, cybersecurity, conflicts of interest, and foreign ownership and control
- Sell-side positioning of assets or business lines to identify and resolve diligence concerns
- Draft and negotiate transaction documents for “game changing” mergers, acquisitions, divestitures, spin-offs, tactical “tuck ins,” and other transactions
- Help structure transactions and interface with officials to ensure government approval to novate contracts and successfully transfer past performance
- Identify and manage outside counsel for other needed specialties